



PRESS NOTE

MANAPPURAM FINANCE REPORTS IMPROVED RESULTS

Thrissur, Kerala: May 15, 2014

Manappuram Finance Ltd., the gold loan NBFC, has reported improved results for FY 2013-14. Net profit for the year ended March 31, 2014 has risen to Rs.225.98 crores, an increase of 8.4 percent, compared to Rs. 208.40 crores reported in FY 2012-13.

The Board has recommended a final dividend of Rs. 0.45 per share for the year ended 31 March 2014 subject to approval by the shareholders in the annual general meeting. An interim dividend of Rs 1.35 per share of face value of Rs 2/-, has already been declared during the year. The total dividend for the year will therefore amount to Rs 1.80 per share.

Sharing the results with the media, Mr. V.P. Nandakumar, MD & CEO, said, "While the macro environment for gold loans has improved, it is yet to show up as sustained improvement in our book size. However, we are cautiously optimistic about our performance in the current year given the greater clarity on the regulatory front and likely improvement in the macro-economic scenario. Moreover, while we remain passionate about gold loans, we are pressing ahead with diversification of our portfolio into loans against property and housing finance."

Operating income for the year stood at Rs. 2100.46 crores, a decline of 7 percent in comparison to Rs. 2259.59 crores recorded in the previous fiscal year. Profit before tax (PBT) was up by 11.9 percent to Rs. 343.03 crores as against Rs. 306.50 crores reported in the previous year. Provision towards income tax stood at Rs. 117.04 crores (Rs. 98.07 crores).

Total gold loan disbursements during the year amounted to Rs. 20,292 crores compared to Rs. 20,516 crores of the previous year. The company's Assets under Management (AUM) registered a fall to Rs. 8,163 crores from Rs. Rs.9,956 crores as at the end of previous fiscal year. The decline was largely due to the auctioning of irregular loans in the final quarter of the year. In line with the decline in AUM, interest cost for the year was down by 13.7 percent to Rs 1,027 crore.

The company's net worth stood at Rs 2491.74 crore as of March 31, 2014. The book value per share is at Rs 29.62. Earnings per share (face value of Rs.2/-) amount to Rs.2.69 while capital adequacy ratio was maintained at a high level of 28.1 percent. The Net NPA position of the Company stood at 1.01 percent as of March 31, 2014.

The company raised Rs. 400 crores through two successful public issue of NCDs during the year which have helped in diversifying its funding sources and in lowering the overall cost of funds.



Moreover, as part of a strategy to diversify the portfolio, the company has decided to enter into loans against property (targeting small and micro enterprises) and housing finance (focused on value housing). While the loan against property business has already commenced, housing finance is expected to take off during the current fiscal.

Results at a glance

Particulars	Rs. in Crores		% growth
	FY 2013-14	FY 2012-13	
Income from operations	2100.46	2259.59	-7.04%
Profit before tax	343.03	306.5	11.92%
Profit after tax	225.98	208.43	8.42%
AUM	8163	9956	-18.01%
Gold Loan Disbursed	20292	20516	-1.1%
Number of Branches	3293	3295	
Net NPA	1.01%	0.73%	
Return on Assets	1.9%	1.7%	
Return on Equity	9.2%	8.6%	
Capital Adequacy Ratio	28.1%	22.67%	
Share Capital and Reserves (Rs. in crore)	2492	2443	



About Manappuram Finance Ltd.

Manappuram Finance Ltd. is one of India's leading gold loans NBFCs engaged in providing finance against used household gold ornaments. Incorporated in 1992, the company has been promoted by Mr. V.P. Nandakumar (current MD & CEO) whose family has been involved in gold loans since 1949. It is headquartered at Valapad in the Thrissur District of Kerala. The company went public in August 1995 and its shares are listed on the stock exchanges of Mumbai, Chennai, and Kochi.

As of March 31, 2014, Manappuram Finance Ltd. had 3,293 branches across 22 states and 4 UTs with Assets under management (AUM) of Rs.81.63 billion. The company's net worth stood at Rs.24.92 billion.

For More Information, please contact:

Kapil Krishan	Sachin Agarwal
Chief Financial Officer	Sr. Vice President
Manappuram Finance Ltd.	Manappuram Finance Ltd.
Email: kapilk@manappuram.com	Email: sachin@manappuram.com
Contact: 022-32274053	Contact: 022-32260021